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CALL FOR SPONSORSHIP



18-25 February 2005 Kyoto International Conference Hall (KICH)

APRICOT 2005 Japan Executive Committee

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GREETINGS FROM THE CHAIR

APRICOT 2005 has been scheduled to be held over the 8-day period of February 18 to 25 at the Kyoto International Conference Hall (KICH) in Kyoto, Japan. The 2005 event represents both the 10th anniversary of APRICOT's founding and the first opportunity for Japan to play host to this prestigious meeting. Over the years, APRICOT has continually provided high quality technical training content while clearly confirming its position as the meeting place of choice for a majority of the AP region's Internet-related bodies.

APRICOT has to this point provided engineers with the necessary knowledge and technology to build and develop the region's Internet infrastructure. APRICOT 2005 will continue with and expand on this mission, providing both an educational message and adding a vision for the future direction of technology in Asia. Projecting "Emerging Technology from Asia" as the main theme of a Key Track, APRICOT 2005 also looks to blend technology for an emerging marketplace into the event.

I sincerely welcome your participation in and support of APRICOT 2005.

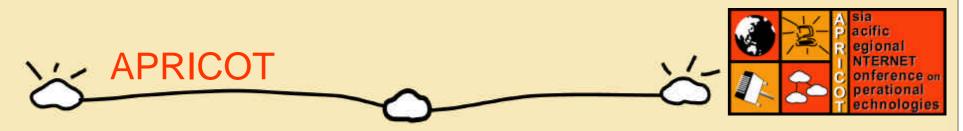
APRICOT 2005 Japan Executive Committee Suguru Yamaguchi, Chair

APRICOT



Asia Pacific Regional INTERNET Conference on Operational Technologies

"Our mission is to develop and advance the skills and understanding necessary to grow a robust Internet infrastructure in the Asia Pacific "

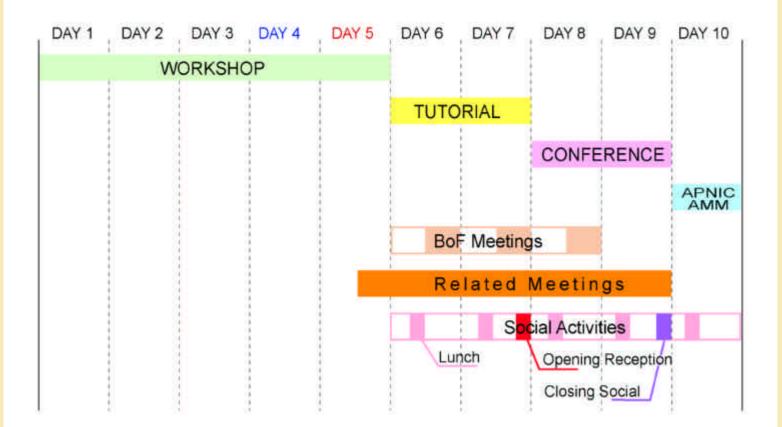


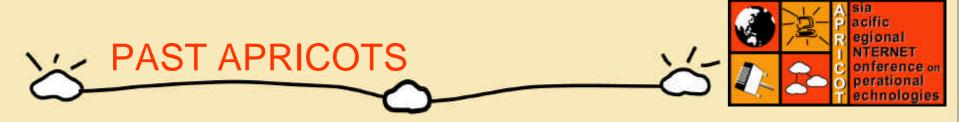
Since its founding in 1996, APRICOT has provided a unique and successful educational forum for Internet builders in the region to learn from their peers and other leaders in the Internet community from around the world.

APRICOT has now clearly established itself as Asia Pacific's premier regional Internet Summit where related organizations come together to meet and host their annual general meetings.



APRICOT is typically comprised of seven major components arranged over a ten-day period.





	Host Economy	Attendees	Countries	Sponsor Organizations	Operating Expenses (1,000s US\$)
1996	Singapore	280	18	10	n/a
1997	Hong Kong	630	25	27	318
1998	Philippines	320	24	18	256
1999	Singapore	632	25	19	131
2000	Korea	850	36	37	365
2001	Malaysia	888	33	32	239
2002	Thailand	645	30	26	189
2003	Taiwan	1,035	30	43	597
2004	Malaysia	800	45	29	268

	2004 OUTLINE	Sia acific P acific R egional NTERNET Onference on perational echnologies
Location:	Kuala Lumpur, Malaysia	
Host:	PIKOM	
Attendees:	approx. 800 attendees representing 45 (AU 45, BD 20, CN 25, HK 20, ID 30, MY 230, SG 55, TH 25, TW 15, US 4	IN 25, JP 50, KR 15,
Program Structure:	10 days - workshops (day 1 through 5) - tutorials (day 6 and 7) - conference (day 8 and 9) - APNIC Members Meeting (day 10) - Social Events APRICOT Reception (day 7) APNIC Social (day 8) APRICOT Closing Social (day 9) - Related Meetings APNG, AP*Retreat, APTLD, APCAUCE APEET, ICANN/ASO, MINC, WSIS WG	







APRICOT 2004 Plenary Venue



APRICOT 2004 Meeting Venue



APRICOT 2004 Access Room





APRICOT 2004 Social Event



APRICOT 2004 Lunch Venue



APRICOT 2004 Reception



http://www.2005.apricot.net/

"Emerging Technology from Asia"

18-25 February 2005 Kyoto International Conference Hall (KICH)



APRICOT 2005 OUTLINE



Date:	18-25 Feb. 2005	
Location:	Kyoto International Conference Hall (KICH), Kyoto Japan
Organizer:	APIA (Asia & Pacific Internet Association) I	http://www.apia.org/
Host:	APRICOT 2005 Japan Executive Committe (Chair, Suguru Yamaguchi)	ee
Expected Attendance:	approx. 700 (overseas 300, domestic 400)	
Program Structure	8 days - workshops (day 1 through 3) - key track (day 4 through 7) - tutorials (day 4 and 5) - conference (day 6 and 7) - APNIC Members Meeting (day 8) - Social Events APRICOT Reception (day 5) APNIC Social (day 6) APRICOT Closing Social (day 7) - Co-located Meetings APNG, AP*Retreat, APTLD, APCAUC APEET, and others	100 attendees 200 attendees 200 attendees 300 attendees 100 attendees 200 attendees 300 attendees 300 attendees

HOST ORGANIZATION

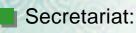


Organizing Committee: APRICOT 2005 Japan Executive Committee Chair Suguru Yamaguchi

Program Chair (local) Akinori Maemura



Supporting Organizations: IPv6 Promotion Council (IPv6PC) Internet Association of Japan (IAj) Japan Computer Emergency Response Team (JPCERT/CC) Internet Provider Association of Japan (JAIPA) Japan Network Information Center (JPNIC) WIDE Project (WIDE)



e-side, inc.

















The APRICOT 2005 program content focuses on addressing two key directions:

[Technology Flow:

The Flow of Experience and Technology within Asia]

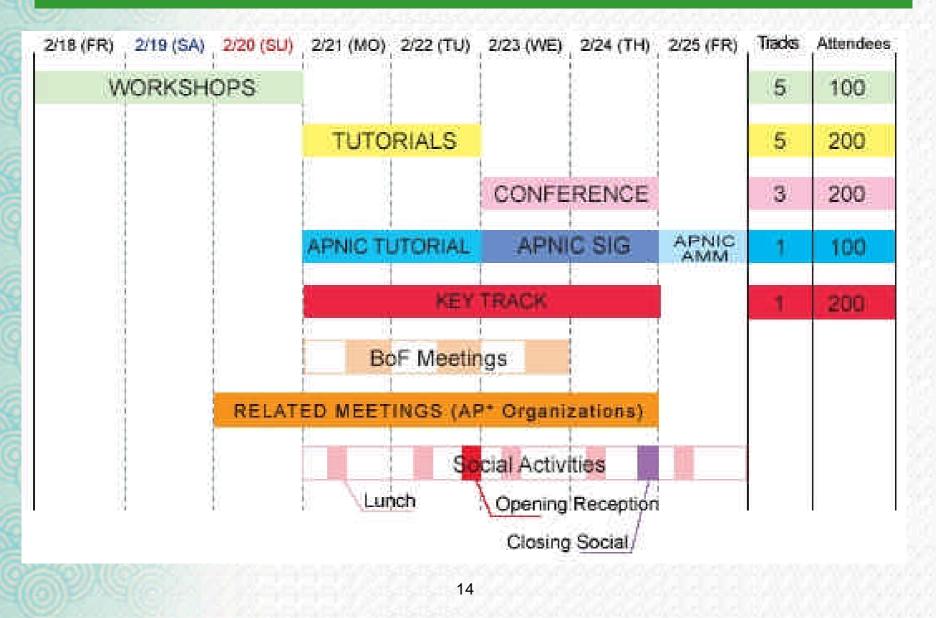
APRICOT is firmly established as the leading forum for advancing Internet technology throughout the AP region. The Kyoto program will continue to address the need to advance the skills and understanding necessary to grow a robust Internet infrastructure within the region.

[Leading Edge Technology Driven from Asia: A View of Technology Direction within Asia]

APRICOT 2005 represents the 10th anniversary of the establishment of APRICOT and the first occasion for Japan to host the event. This provides an opportunity to showcase technology currently being driven from Asia. The program will be structured around the world leading dispersion of broadband access and applications, contents distribution, IPv6 deployment, wireless infrastructure, etc., looking at current and future direction from both technical and end user viewpoints.

PROGRAM STRUCTURE





2/18 (FR)	2/19 (SA)	2/20 (SU)	2/21 (MO)	2/22 (TU)	2/23 (WE)	2/24 (TH)	2/25 (FR)	Tracks	Attendees
Ŵ	ORKSH	OPS	()					5	100

18-20 Feb. / 3 days / 100 attendees (20/track)

Hands-on instruction from world-class instructors. Small group, intensive training.

> DNS/DNSSEC Security Multicast

IPv6 Network Management etc.

APRICOT

2005

PROGRAM STRUCTURE - Key Track

Unified program structure based on the theme [Emerging Technology From Asia]

2/18 (FR)	2/19 (SA)	2/20 (SU)	2/21 (MO)	2/22 (TU)	2/23 (WE)	2/24 (TH)	2/25 (FR)	Tracks	Attendees	
				KEY	TRACK			1	200	
	8					2			1	

21-24 Feb. / 4 days / 200 daily attendees

Industry and Technology Leaders Defining a vision of the future direction of technology from Asia.

Internet ITS RFID Network Appliances Internet Telephony Enterprise Security Internet R&D e-government P2P Networks Broadband Applications Lambda Networks etc.

APRICOT

2005



2/16 (WE)	2/17 (TH)	2/18 (FR)	2/19 (SA)	2/20 (SU)	2/21 (MO)	2/22 (TU)	2/23 (WE)	2/24 (TH)	2/25 (FR)	Tracks	Attendees
					TUTO	RIAL				5	200

21-22 Feb. / 2 days / 200 total attendees

A series of tutorial style tracks centered on the technology around the dispersion of broadband access, high-level contents distribution, IPv6 deployment and the use of P2P applications in North East Asia.

Enterprise Security Broadband Network Design Internet Telephony Contents Delivery Networks Wireless Infrastructure Backbone Operations IPv6 Transition DNS Operations etc.

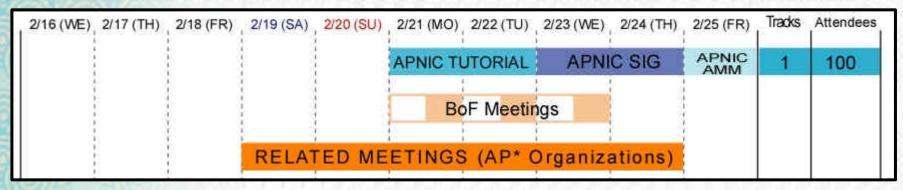
Γ	2/16 (WE)	2/17 (TH)	2/18 (FR)	2/19 (SA)	2/20 (SU)	2/21 (MO)	2/22 (TU)	2/23 (WE)	2/24 (TH)	2/25 (FR)	Tracks	Attendees
								CONFE	RENCE		3	200
		6						1 5				

23-24 Feb. / 2 days / 300 daily attendees

Leading edge technology based conference sessions led by AP regional organizations

Asia Pacific IPv6 Summit – as an APRICOT Conference Track a regional view of current and future IPv6 deployment, national policy direction and industry applications.

APRICOT



20-25 Feb. / 6 days / multiple meetings

An opportunity to network with the AP region's Internet builders

Numerous representatives of a variety of organizations active in the Asia Pacific region (APNIC, APNG, APCERT, AP*, APEET, APTLD, etc.) will be on hand in Kyoto to conduct their annual general meetings/committee meetings etc.



As a regional event, APRICOT can play an important role in promoting your company its products and services to and international group of decision makers and leaders throughout the Asia Pacific region.

Held for the first time in Japan with the cooperation and support of the core of all major domestic Japanese Internet organizations, APRICOT 2005 in Kyoto also offers a stepping stone into a rapidly advancing North East Asian market.

We welcome you to consider APRICOT 2005 as a marketing forum for your activities in the Asia Pacific.



		The March 1			Free P	asses		Ľ	logo		Distribution	PR Ackno	wledgement
Level	Sponsorship Fee	Projected Number of Sponsors	Demo Space (standard booth space)	Tutorial	Conference	Opening Reception	Closing Social	web site	signage	on site program	of Pamphlets/ Goods	DM	Program Book Ad Space
Pinnacle	90,000 USD	2	5	4	4	4	4	yes banner	yes	yes	yes	yes	yes A4 ad
Diamond	45,800 USD	2	5	3	3	3	3	yes banner	yes	yes	yes	yes	yes A4 ad
Platinum	20,000 USD	5	1	2	2	ż	2	yes	yes	yes	yes	yes	×
Gold	10,000 USD	5	1 ,	t	1	a ,	1	yes	yes	yes	yes	×	(X)
Silver	5,000 USD	10	×	×	1	(*)	Ť.	yes	yes	yes	yes	×	×
Social Event	45,000 USD	1	1 within exertise rise	3	3	3	10	yes	yes	yes	ves Is evestarea	yes	×
Opening Reception	27,000 USD	i.	1 within evention are	2	2	10	2	yes	yes	yes	ve: In eventarea	×	×
Lunch	36,000 USD	1	1 within leads we see	3	3	3	3	yes	yes	yes	yes in lunch area	×	×
Break	27,000 USD	Ĩ	×	2	2	2	2	yes	yes	yes	yes in break area	×	(X)
Access Room	in kind	1	1 within access room	Ź	2	2	2	yes	yes	yes	yes Ir access room	×	×



Pinnacle

\$90,000 USD Contribution

Demo Booth Space (5) – Five Standard Booths

* See Standard Booth Package details pg. 32

free passes

Tutorials (4) Conference (4) Opening Reception (4) Closing Social (4)

logo

2005.apricot.net (banner) event signage on site program

pamphlet/goods distribution PR Exposure

Organization Name introduction on DM On Site Program (A4 Ad Space)



APRICOT 2004 Demo Space

Diamond

\$45,000 USD Contribution

Demo Booth Space (5) – Five Standard Booths

* See Standard Booth Package details pg. 32

free passes

Tutorials (3) Conference (3) Opening Reception (3) Closing Social (3)

logo

2005.apricot.net (banner) event signage on site program

pamphlet/goods distribution

PR Exposure

Organization Name introduction on DM On Site Program (A4 Ad Space)



APRICOT

2005 KYOTO

APRICOT 2004 Signage



Platinum

\$20,000 USD Contribution

Demo Booth Space (1)

* See Standard Booth Package details pg. 32

free passes

Tutorials (2) Conference (2) Opening Reception (2) Closing Social (2)

logo

2005.apricot.net event signage on site program

pamphlet/goods distribution





Gold

\$10,000 USD Contribution

Demo Booth Space (1)

* See Standard Booth Package details pg. 32

free passes

Tutorials (1) Conference (1) Opening Reception (1) Closing Social (1)

logo

2005.apricot.net event signage on site program

pamphlet/goods distribution





Silver

\$5,000 USD Contribution

free passes

Conference (1) Opening Reception (1) Closing Social (1)

logo

2005.apricot.net event signage on site program

pamphlet/goods distribution





\$45,000 USD Contribution

Demo Booth Space (1) within the Reception Venue

* See Standard Booth Package details pg. 32

Date: 24 Feb. 2005 18:30-21:00

Venue: KICH "Annex Hall" (tentative)

Attendees: 400

free passes

Tutorials (3) Conference (3) Opening Reception (3) Closing Social (10)

logo

2005.apricot.net event signage on site program

pamphlet/goods distribution

* within the lunch venue

PR Exposure

Organization Name introduction on DM



APRICOT

2005 KYOTO





Demo Booth Space (1) within the Reception Venue

* See Standard Booth Package details pg. 32

Date: 22 Feb. 2005 18:30-20:30

Venue: KICH "Sakura" (tentative)

Attendees: 300

free passes

Tutorials (2) Conference (2) Opening Reception (10) Closing Social (2)

logo

Opening Reception

2005.apricot.net event signage on site program

pamphlet/goods distribution

* within the lunch venue



APRICOT

2005 KYOTO



APRICOT 2004 Reception



Lunch Sponsor

\$36,000 USD Contribution

Demo Booth Space (1) within the Lunch Venue * See Standard Booth Package details pg. 32

Date: 21-24 Feb. 2005

4 days 12:30-14:00

Venue: KICH "Sakura" (tentative)

Attendees: 400 (daily)

free passes

Tutorials (3) Conference (3) Opening Reception (3) Closing Social (3)

logo

2005.apricot.net event signage on site program

pamphlet/goods distribution

* within the lunch venue

* sponsorship of a single lunch is available as an option.





APRICOT 2004 Lunch Venue



Break Sponsor

\$27,000 USD Contribution

free passes

Date: 21-24 Feb. 2005 4 days

AM/PM twice daily break service

Venue: KICH Tutorials (2) Conference (2) Opening Reception (2) Closing Social (2)

logo

2005.apricot.net event signage on site program



APRICOT 2004 Break

pamphlet/goods distribution * within the break area

* sponsorship of a single break is also available as an option.



Access Room

In-Kind Equipment Contribution

Demo Booth Space (1) within the Access Room

* See Standard Booth Package details pg. 32

PC (20)

English OSEnglish keyboard

Network printers (2)

Other Supplies and Equipment/Staff



free passes Tutorials (2) Conference (2) Opening Reception (2) Closing Social (2)

logo

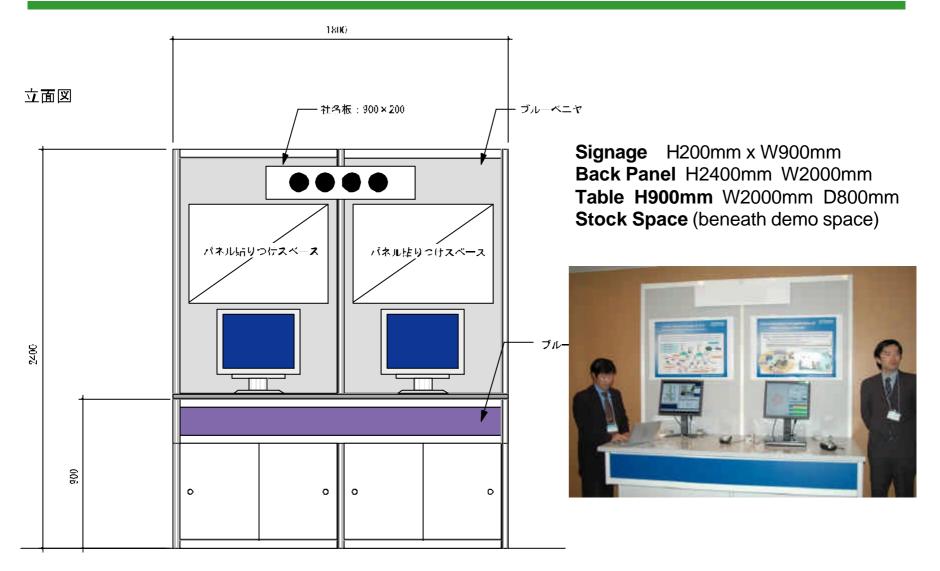
2005.apricot.net event signage on site program

APRICOT 2004 Access Room

pamphlet/goods distribution * within the access room

STANDARD DEMO BOOTH (tentative)





CONTACT



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APRICOT 2005

Fax: 81-3-3585-8162



	8	DATE	YY	MM	DD
Name of Organization:		印			
Representative:		印			
Title/Section:					
Address (include postal code):					
Tel: Fa:	x:				
email: UR	iL:				
Sponsorship Level:		and the second		an Executive v/o e-side, inc	
Fee (USD)	(includes tax)	Attn.: Te	Scott Mac el: 81-3-350 ax: 81-3-35	donald 85-8161	5
APPLICATION DEADLINE: 25 October 20	04	Office Recei Date:	Use ved by:		