Building a Global Peering Footprint from the Outback

Matthew Moyle-Croft mmc@mmc.com.au

Who?

- Internode is 5th largest broadband ISP in Australia
- 50% residential / 50% business
- Focuses on customers who want quality willing to pay a bit more for a better network

Why?

- Building a better quality network
- Having control over connectivity
 - Peering means control
- Ability to do new things Internode is a thought leader in new technologies

IPv6

- In 2007 no IPv6 commercially available in Australia
- CEO said "Do it" and we did
- Turned up transit, peering in USA in Oct 2007, did ethernet customers then trialled broadband IPv6 in ~2009.
- In 2011 made IPv6 part of residential ISP product.

How?

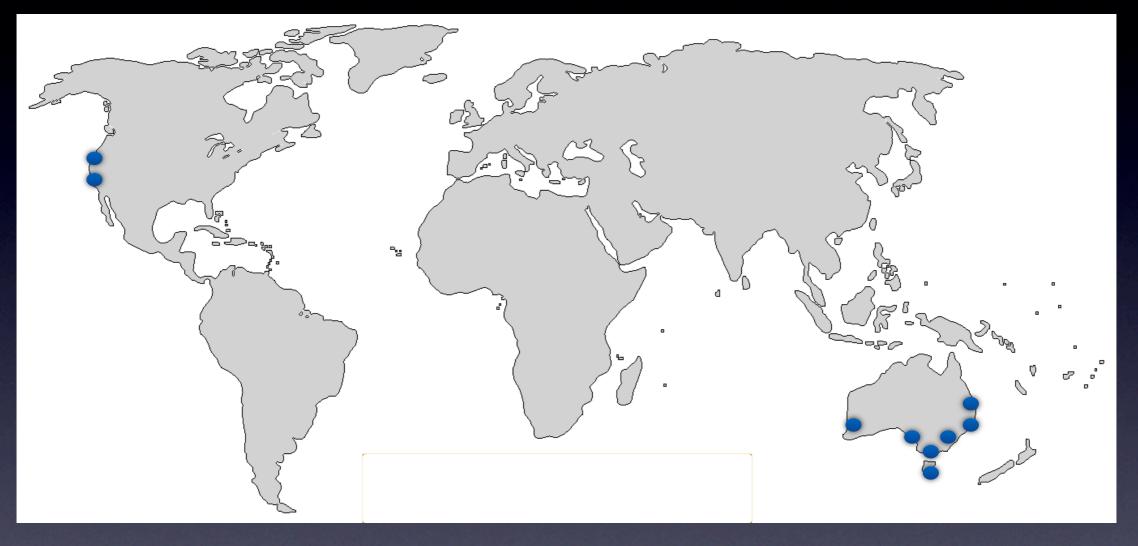
- Fairly fixed offshore (non-AU) opex budget
 - Provide better connectivity and more Mbps without asking for more money (mostly).
- Support and understanding from senior management to do peering and that it's better.
- Int'l Transit only in USA West Coast, Japan
 - Other POPs PEERING ONLY!

Choice of IX/Locations

- At each IX:
 - who can you peer with (peeringdb.com)
 - how many Mbps?
 - does this make it similar to transit or less?
 - If so, join IX.



7 Australia IXes - Transit in Australia Only



West Coast USA (Equinix LA, San Jose)
No international transit in Australia



Any2 California (Los Angeles)



Equinix Tokyo, JPIX, additional Australian
 IX



- AMS-IX, LINX, PAIX Palo Alto
- VLL Ethernet to Europe no POP

2010(1)



HKIX, Equinix Singapore, Equinix HK

 Shorter Path via SMW3 to Singapore, Europe via SMW4

2010 (2)



• Equinix Ashburn - Built around the world!

• APE in NZ

How'd it go?

- Ended up with ~75% inbound traffic being peering
- Reduced transit cost significantly
- Very well connected low average AS path length

Thank You